

Where Verkada Wins

Designed with simplicity in mind, Verkada is a fully integrated hardware and software system with six product lines that integrate seamlessly behind a single pane of glass. Verkada's A&E team provides dedicated resources, integrated solutions and evolving technologies to bring the most significant value to your customers.

Key advantages

Single pane of glass

Seamlessly integrated products are easily managed from one intuitively designed platform.

Hybrid cloud infrastructure

No NVRs or DVRs. Combine onboard storage of up to 365 days with unlimited cloud-based archiving.

Scale with ease

Start with a proof of concept, single product line or multiple product lines and expand when needed, can also strategize around project phasing

Simple cost of ownership

No ongoing maintenance costs, cost advantageous (especially with 5+ year total cost of ownership analysis), predictable license renewal costs and unlimited users.

AI and analytics

Motion search, people and vehicle search, facial detection, LPR, Occupancy Trends, Helix video search integration engine and more.

High quality, high functionality and low bandwidth usage

Implement H.265 and operate cameras at 20-50kbps in steady state to minimize bandwidth consumption.

RTSP video streaming capabilities

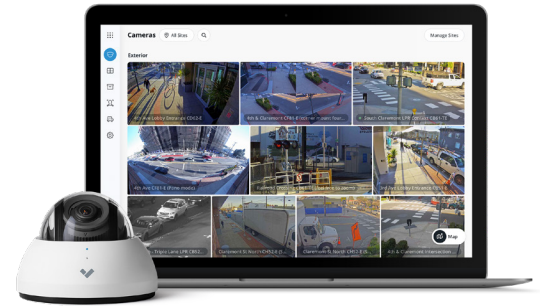
Continuous improvements and a growing list of API integrations across product lines.

Reliable lead times

Products are usually ready to ship within the same week that orders are placed.

Minutes to deploy

Bring plug-and-play devices online with a simple PoE cable, reducing cost of overhead and minimizing installation requirements.



A smarter approach to total cost of ownership

Nothing can disrupt your business quite like unpredictable costs. At Verkada, we've not only taken a new approach to how businesses monitor and protect their buildings, but also their budget.

Costs you control

The cost of your system is simply the price of the camera and the license. Your purchase is protected by an industry-leading 10 year warranty, with updates and U.S.-based support included at no additional costs.

Verkada vs Traditional Video Security

	Verkada	NVR Solutions
Cost Model	All-Inclusive	Added-Costs
Warranty	Up to 10-Years	1-3 Years
Support	Included	Add-On
User Seats	Unlimited	Limited to License
Feature Updates	Included	Add-On
Bandwidth Usage	20-50 Kbps	1+ Mbps
Scale	Limitless	Limited by NVR Ports



Who we work with

We are a channel-first organization with a global integration partner network and onboarding for new partners, including a Verkada Certified Engineer (VCE) program with training and certifications.

- End Customer, Owner's Representative
- Developers
- A&E firms, Architects, Engineers, Security & Technology Consultants
- General Contractors
- Subcontractors

Customers	Project types	Market Sectors	
<ul style="list-style-type: none">• Fortune 500• Global• National• Regional• Local• Small & medium business (SMB)	<ul style="list-style-type: none">• New construction• Expansion• Interior build outs• Retrofits• Exterior environments	<ul style="list-style-type: none">• Commercial real estate & office• Finance & banking• Mixed use developments• Master planned communities• Multi-family (condo, apartment, high rise, mid rise, podium & garden style)• Hospitality• Education (K-12 / primary, higher ed / secondary)• Federal government	<ul style="list-style-type: none">• Entertainment & media• Industrial & manufacturing• Healthcare• Biotech & life sciences• Energy & utilities• Retail & restaurants• Travel & transportation• Single family residential

Security measures & certifications

When customers choose Verkada, we aim to provide peace of mind, not just from our security products, but with data protection as well. Verkada offers:

- A range of [NDAA compliant products](#).
- Features that help organizations meet **GDPR compliance**.
- Successful completion of a **SOC 2 Type 2 Audit**.
- **Continuous penetration testing** by an independent security firm.
- **Automatic updates** with the latest software and firmware enhancements.
- Integrations with **Single Sign-On (SSO)** providers including: Okta, Onelogin, Google Business Apps and Azure Active Directory.
- Integrations with **Multi-Factor Authentication** providers including: Duo, Lastpass, RSA, Google Authenticator.
- **Role Based Access Control (RBAC)** with easily customizable permissions.
- **Audit Logs** to see who has accessed your system and any changes they have made.

Our Growth

20,000+

Customers

6,000+

Global Partners

1,600+

Team

Integrate with the tools and systems you depend on most



Google Workspace



okta

onelogin

splunk>

RSA



LastPass...

